



MAX
Healthcare

25
YEARS OF
SERVICE AND
EXCELLENCE

Investor Presentation

May 26, 2026

This presentation and the accompanying slides (the “presentation”) contain selected information about the activities of Max Healthcare Institute Limited’s (“Max Healthcare”/“MHIL”/“MHC”/“Company”) as of the date of the presentation. None of MHIL, its directors, promoter, or affiliates, nor any of its or their respective employees, advisers or representatives or any other person accept any responsibility or liability whatsoever, whether arising in tort, contract or otherwise, for any errors, omissions or inaccuracies in such information or opinions or for any loss, cost or damage suffered or incurred howsoever arising, directly or indirectly, from any use of this presentation or its contents or otherwise in connection with this presentation, and makes no representation or warranty, express or implied, for the contents of this presentation including its accuracy, fairness, completeness or verification or for any other statement made or purported to be made by any of them, or on behalf of them, and nothing in this presentation or at this presentation shall be relied upon as a promise or representation in this respect, whether as to the past or the future. Past performance is not a guide for future performance.

Certain financial information contained in this presentation reflects aggregated totals of historical MHIL and Radiant Life Care Private Limited (“Radiant”), prior to their merger. These aggregated financial totals are unaudited, unreviewed and do not reflect a pro forma accounting under any accounting standards. Furthermore, certain financial information presented herein differs from that of the audited financials of MHIL, because it includes financial relating to from Partner Healthcare Facilities (PHFs). The combined financial information reflected in this presentation does not meet statutory, regulatory or other audit or similar stipulated requirements of MHIL. Further, the financial information relating to Partner Healthcare Facilities has not been verified by the Company. Accordingly, to that extent, no reliance should be placed on the financial information of such Partner Healthcare Facilities included in this presentation. MHIL may alter, modify or otherwise change in any manner the content of this presentation, without obligation to notify any person of such change or changes.

This presentation contains certain “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to the Company’s future business developments and economic performance. While these forward-looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, general market conditions, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors beyond the control of MHIL. The Company and or its representatives do not guarantee that the assumptions underlying such forward-looking statements or management estimates are free from errors nor do they accept any responsibility for the future accuracy of the forward-looking statements contained in this presentation or the actual occurrence of the forecasted developments. MHIL undertakes no obligation or undertaking to publicly revise any forward-looking statements to reflect future / likely events or circumstances. Given these uncertainties and other factors, viewers of this presentation are cautioned not to place undue reliance on these forward-looking statements and management estimates. Any person / party intending to provide finance / invest in the shares / businesses of MHIL shall do so after seeking their own professional advice and after carrying out their own due diligence to ensure that they are making an informed decision.

This presentation is strictly confidential and may not be copied or disseminated, reproduced, re-circulated, re-distributed, published or advertised in any media, website or otherwise, in whole or in part, and in any manner or for any purpose. No person is authorised to give any information or to make any representation not contained in or inconsistent with this presentation and if given or made, such information or representation must not be relied upon as having been authorised by any person. Failure to comply with this restriction may constitute a violation of the applicable securities laws. By reviewing this presentation, you agree to be bound by the foregoing limitations.

The information contained in this presentation is for general information purposes only and does not constitute an offer or invitation to sell, directly or indirectly, in any manner, or recommendation or solicitation of an offer to subscribe to securities for or invitation to purchase any securities of MHIL. This presentation should not form the basis of, or be relied upon in any connection with any contract, commitment or investment decision whatsoever. Nothing in this presentation is intended by MHIL to be construed as financial, legal, accounting or tax advice. This presentation has not been approved and will not be reviewed or approved by any statutory or regulatory authority in India or by any stock exchange in India. This presentation is not intended to be a prospectus, a statement in lieu of a prospectus, an offering circular, an advertisement, preliminary placement document, placement document or an offer document by whatever name called under the Companies Act, 2013 as amended, or the rules made thereunder, the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended or any other applicable law in India.

This presentation is being provided solely for the information of the attendees. The distribution of this presentation in certain jurisdictions may be restricted by law and recipients should inform themselves about and observe any such restrictions. In particular, this presentation may not be transmitted or distributed, directly or indirectly, in the United States, Canada or Japan. This document does not constitute or form part of, and should not be construed as, an offer to sell or issue or the solicitation of an offer to purchase securities of the Company or any member of the Group or an inducement to enter into investment activity, in any jurisdiction. In particular, this document and the information contained herein do not constitute or form part of any offer of securities for sale in the United States and are not for publication or distribution in the United States. No securities of the Company have been or will be registered under the U.S. Securities Act of 1933, as amended, and may not be offered or sold in the United States, except pursuant to registration or an exemption from the registration requirements of the U.S. Securities Act of 1933, as amended.

Company overview

04

Key growth drivers

14

Financial highlights

24

Appendix

32

Company overview

Max Healthcare: India's second² largest hospital chain in terms of Revenue & EBITDA

Current capacity¹
6,000+ beds



21
Facilities



~73%
Beds in metros



~76%
FY26
Occupancy



22%
Revenue CAGR⁶
5 years

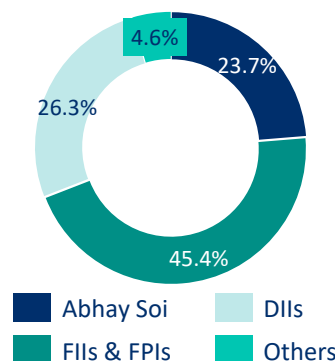


33%
EBITDA CAGR⁶
5 years



~23%
FY26
ROCE⁷

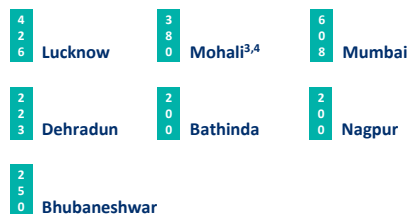
Shareholding structure (as on March 31, 2026)



Top public shareholders

- Capital Group
- GIC
- Blackrock
- Vanguard
- Life Insurance Corp of India (LIC)
- Fidelity Investments
- HDFC Mutual Fund
- SBI Mutual Fund

Outside NCR



Market Cap¹: ₹ 1.0 Lakh Cr / \$ 10.9 billion

Market Cap CAGR: 36% (April 2021 – May 2026)

1. Bed capacity and Market Cap as of May 15, 2026 | 2. Based on publicly available information for listed companies (FY26) | 3. Standalone speciality clinics with outpatient and day care services | 4. Two facilities each at these locations | 5. 320 beds in East Block and 194 in West Block | 6. CAGR is calculated for FY21 to FY26 | 7. Excl. Capital Work-in-Progress (31% excl. units <4 years old and CWIP)

Vision: To be the most well-regarded healthcare provider in India

To be the **most well regarded healthcare provider** in India committed to the highest standards of **clinical excellence and patient care** supported by **latest technology and cutting edge research**

- Quaternary care facilities
- Best-in-class clinical outcomes
- Patient centric approach
- Global best practices

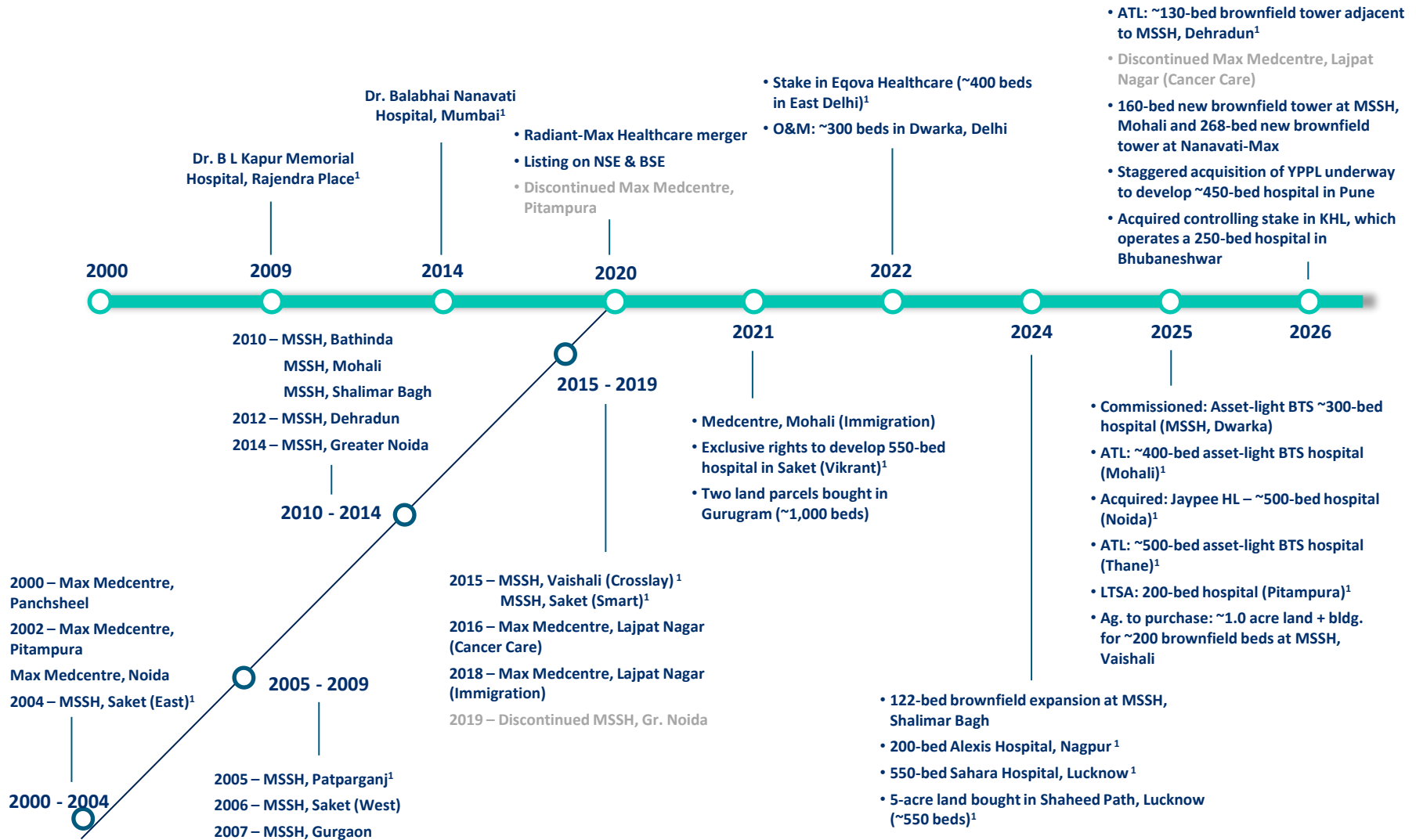
- Rewarded by growth
- Constant pursuit to strengthen management
- Collaborative approach



- World class infrastructure
- State-of-the-art technology
- Well defined clinical protocols
- Focus on research and academics

- Strong governance
- Sustainable growth
- Healthy balance sheet
- Efficient operations

Journey so far



High-end quaternary care facilities



including 4 JCI and 3 AACI accredited

Complex procedures performed

						
	Transplants ¹	Robotic surgeries	Cardiac procedures ²	Neuro surgeries ³	Orthopaedic surgeries ⁴	Oncology surgeries ⁵
FY26 Annual Count	~2,000	~8,600	~52,900	~15,000	~42,800	~14,300
State-of-the-art technology	Artis Zee, Azurion 5 & 7 Cath labs	Edge & TruBeam LINACs		Biograph Trinion EP PET CT		Da Vinci, Versius Robots
	Radixact X9 TomoTherapy	3T Magnetom MRIs		ExcelciusGPS Spine Robot		Mako & Cuvix Ortho Robots

Research

- **Strategic partnerships:** Columbia & Boston Universities US, Imperial College & Aston University UK, Deakin University & Monash University AU, Pfizer, Mazumdar Shaw Medical Foundation, Ashoka University, IIT Bombay & Delhi, BITS Pilani, Tata Institute for Genetics & Society, among others
- Several **research grants** from leading organisations: DBT, ICMR, Wellcome Trust, BIRAC, Pfizer, NIHR, MRC, Innovate UK, etc. with **30,000+ research participants** and **US\$2.2 Mn in research grants**
- **3,300+ research publications** in indexed journals over last 11 years, including Nature with Impact Factor 60.9
- Wellcome Trust funded **Metabolic Disease biobank** with ~22,000 samples, and a BIRAC-funded **Oncology biobank**
- **2 patents** applied for **AI-enabled Radiomics project** with IIT Bombay
- **750+ clinical research projects completed** till date, **~140 ongoing**

Academics

- **MEM-GWU, residency program in Emergency Medicine** accredited through **George Washington University, US**; 85 students enrolled currently across 13 hospitals
- **Partnerships / Accreditations** with **Royal College of Physicians** and **Royal College of Obstetricians and Gynaecologists** for postgraduate programmes
- **~170 students** across **PhD, Public Health, Clinical Research & Healthcare Quality Management**, among others
- **1,900+ participants** in **Bespoke Training** programs: **Musculoskeletal Oncology, ECHO, Laparoscopy, Pulmonology, Neuroanaesthesia, Cardiac Nursing, Nutrition, Mammography, Cochlear Implants and Safe Procedural Sedation**
- **600+ MBBS doctors** in **DNB program**, with NBE across **40+ specialties**; **230+ students** in **Fellowship**; **600+ students** enrolled for **e-learning courses**
- **42,000+ trainees** enrolled in the last 4 years across various academic programs

1. Transplants include kidney, heart, liver, lung, etc. | 2. Includes Cardiac Surgery, Cardiac Paed. Surgery, Vascular Surgery, Angioplasty, Angiography and Other Cardiac Procedures | 3. Includes Surgical and Spinal Surgeries | 4. Includes Joints and Other surgeries | 5. Includes Onco Surgical and Bone Marrow Transplant (BMT)

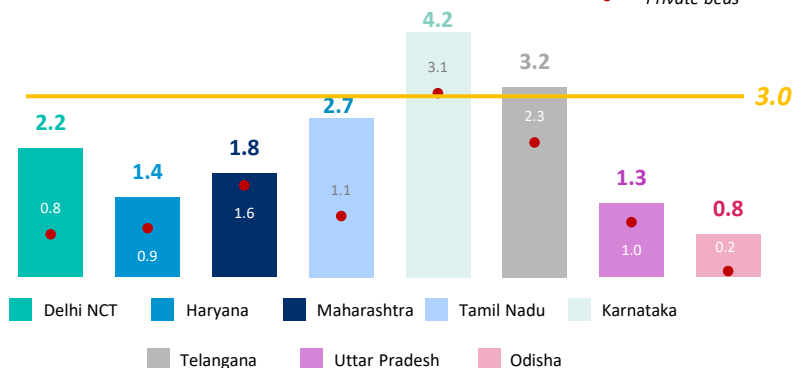
Dominant presence in the most attractive markets

Low bed density, higher per capita income, higher ARPOB and rising insurance penetration make Delhi and Mumbai attractive avenues for growth

High demand-supply gap of quality beds...

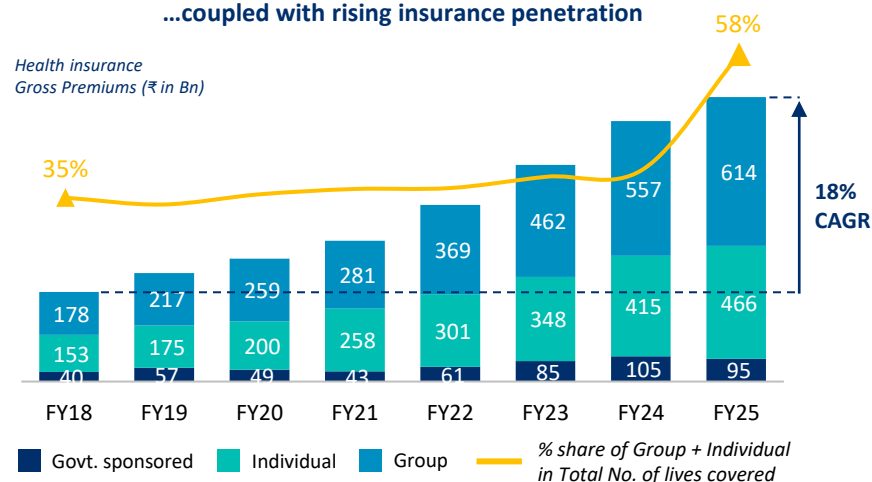
Total & Private beds per '000 population

WHO recommendation
Private beds



...coupled with rising insurance penetration

Health insurance Gross Premiums (₹ in Bn)

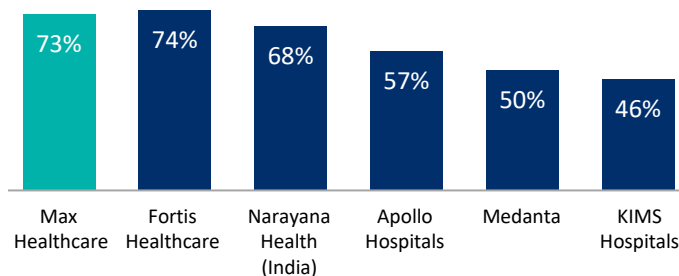


Higher proportion of beds in these cities positions Max Healthcare for industry leading ARPOB on an aggregate basis

ARPOB¹
(₹ '000)



% of bed capacity in key metro cities^{2,3}



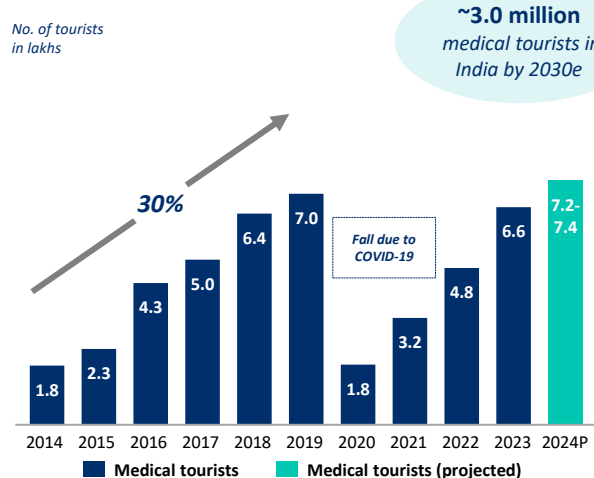
- Max Healthcare has **4,400+ beds** in metros
 - Higher proportion compared to peers
- Large metros have inherent advantages:
 - High per capita income, high insurance penetration and propensity to pay for high end quaternary care facilities
 - Availability of senior / statured clinical talent leading to metros becoming regional hubs
 - Higher health awareness

Source: CRISIL research, IRDAI and company websites / presentations

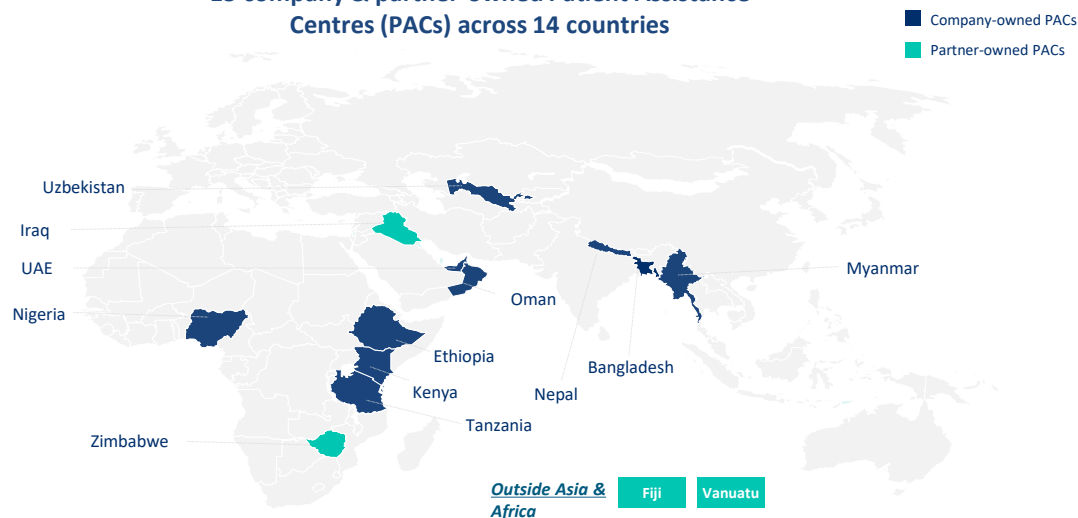
1. FY26 ARPOB calculated on gross revenue excl. revenue from non-captive pathology and pharmacies / 2. Operational beds considered for Apollo / 3. Bed capacity of Fortis excl. ~700 O&M beds (Gleneagles)

Being metro-centric also positions Max Healthcare well to capitalise on medical tourism

India's foreign medical tourism industry has been growing



15 company & partner-owned Patient Assistance Centres (PACs) across 14 countries



Note: Map not to scale

Significant cost advantage v/s other countries

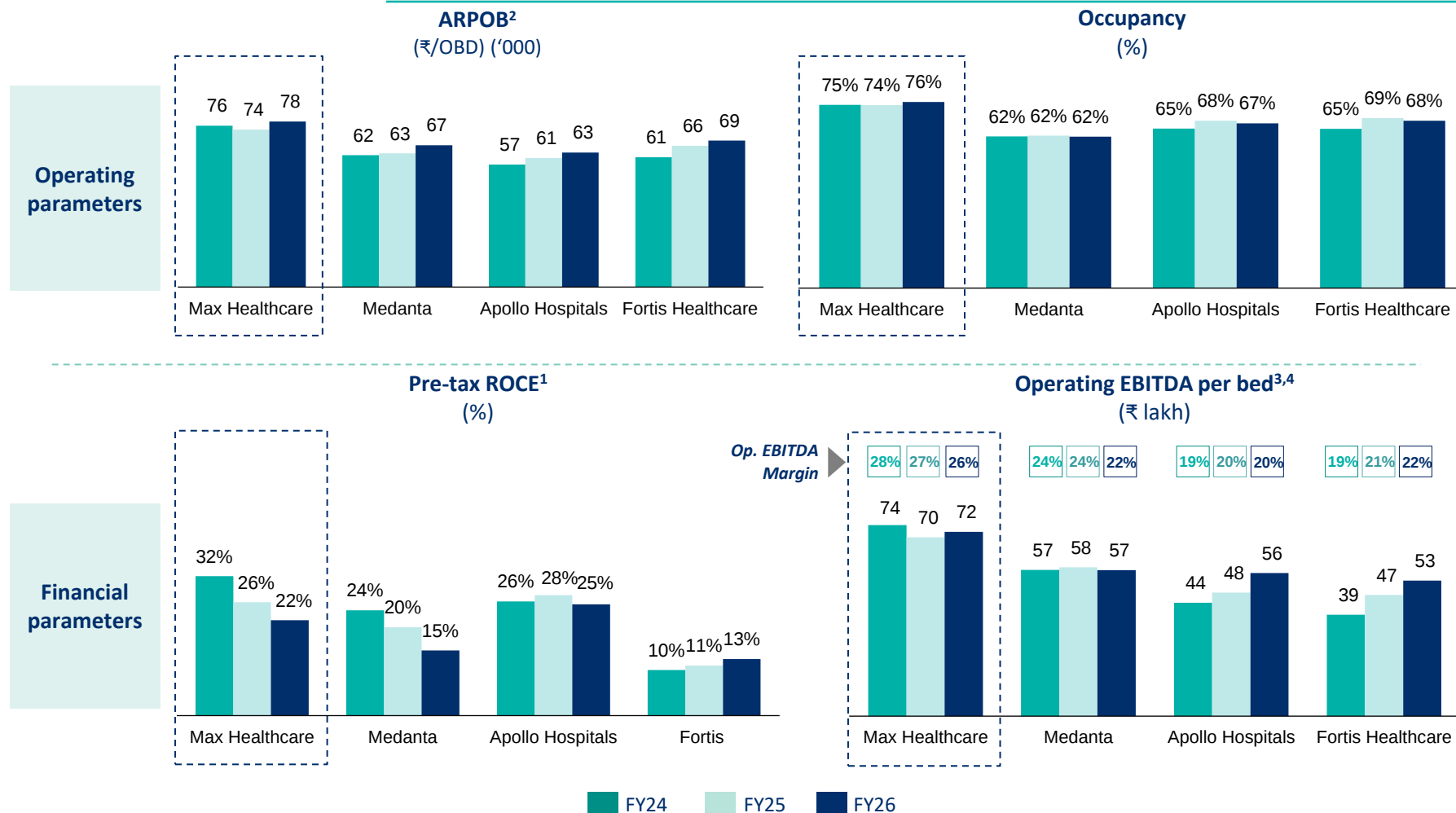
Procedure cost	India	Thailand	Singapore	Malaysia	US
Hip replacement	1.0x	1.1x	1.7x	1.1x	7.1x
Knee replacement	1.0x	2.0x	2.1x	1.1x	8.1x
Heart bypass	1.0x	2.9x	3.6x	2.2x	27.7x
Angioplasty	1.0x	1.1x	3.9x	1.6x	17.3x
Heart valve replacement	1.0x	3.9x	2.3x	1.9x	30.9x
Dental implant	1.0x	3.6x	1.5x	1.7x	2.8x

Source: Ministry of Tourism, CRISIL research

MHIL well-equipped to serve MVTs



Best-in-class performance parameters



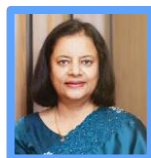
1. Indicative company level ROCE; Apollo ROCE as published; Medanta ROCE computed basis Shareholders' Equity + Net Debt (if positive) as per last available information; Fortis EBIT computed from Group Consol. P&L incl. share of profits in associates & avg. capital employed adjusted for cash / bank, assuming 85% held in short term FDRs
2. ARPOB: Calculated basis Gross revenue excl. non-captive path & standalone pharmacies; Fortis ARPOB is as published & Apollo ARPOB is computed basis published hospital revenues and OBDs
3. Op. EBITDA excl. exceptional items, non-operating income and non-cash items
4. Op. EBITDA/bed excl. non-captive path & standalone pharmacies; Apollo Revenue & EBITDA incl. Indraprastha Apollo Delhi and Apollo EBITDAM% calculation based on revenue grossed up for doctor fees as per FY25 annual report disclosures

Distinguished BoD and dynamic management team

Distinguished Board of Directors



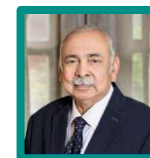
Mr. Abhay Soi
Chairman and Managing
Director



Ms. Amrita Gangotra
Technology leader & former
member of Exec. Mgmt at
Bharti Airtel, Vodafone
Hungary



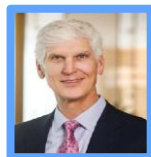
Mr. Pranav C. Mehta
Chief Medical Officer, HCA
Healthcare (American and
Atlantic Groups)



Mr. Anil Bhatnagar
Senior lawyer &
Arbitrator



**Mr. Mahendra
Gumanmalji Lodha**
Chartered Accountant &
Investment professional



Mr. Michael Neeb
Former President of HCA
Healthcare



Mr. Pranav Amin
Managing Director, Alembic
Pharmaceuticals



**Mr. Narayan K.
Sheshadri**
Non-executive Chairman
of PI Industries



Chairman and MD



Independent Director



Non-Independent Director

Experienced and dynamic management team



Col. HS Chehal
Group Director & CEO
(Cluster 2)



Dr. Mradul Kaushik
Group Director –
Operations & Planning &
CEO (Cluster 1)



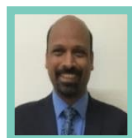
Mr. Anas Wajid
Sr. Director – Chief
Sales and Marketing
Officer



Mr. Keshav Gupta
Sr. Director –
Growth, M&A and
Business Planning



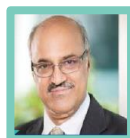
**Dr. Sandeep
Buddhiraja**
Group Medical
Director



**Mr. Umesh
Gupta**
Sr. Director – HR &
Chief People Officer



**Ms. Vandana
Pakle**
Sr. Director –
Corporate Affairs



**Mr. Yogesh
Sareen**
Sr. Director & Chief
Financial Officer



**Mr. Arjun
Sharma**
Director & Chief
Digital Officer



**Mr. Brij
Yadava**
Director – Asset
Development



**Mr. Gagan
Palta**
Director & General
Counsel



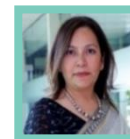
**Mr. N
Venkatesan**
Director & Chief
Procurement Officer



**Mr. Prashant
Singh**
Director – IT & Chief
Information Officer



**Dr. Vivek
Talaulikar**
Sr. Director & COO
(Western Region)



**Dr. Vinita
Jha**
Director – Clinical
Directorate

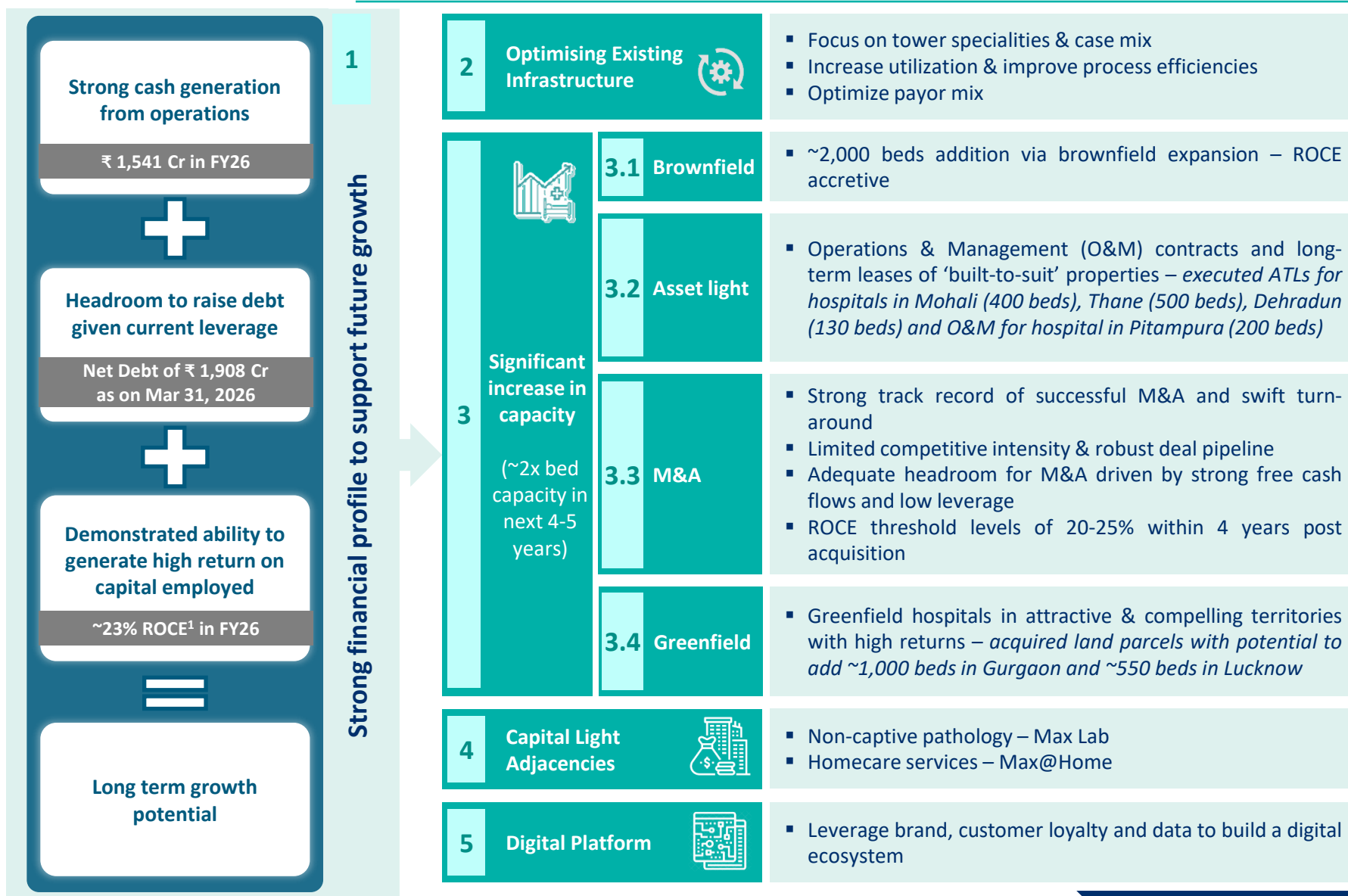
Strategy going forward



Strong free cash flow generation and minimally leveraged balance sheet along with brand equity, capability and track record to generate industry leading ROCEs and deliver long-term growth

Key growth drivers

Multiple avenues for future growth

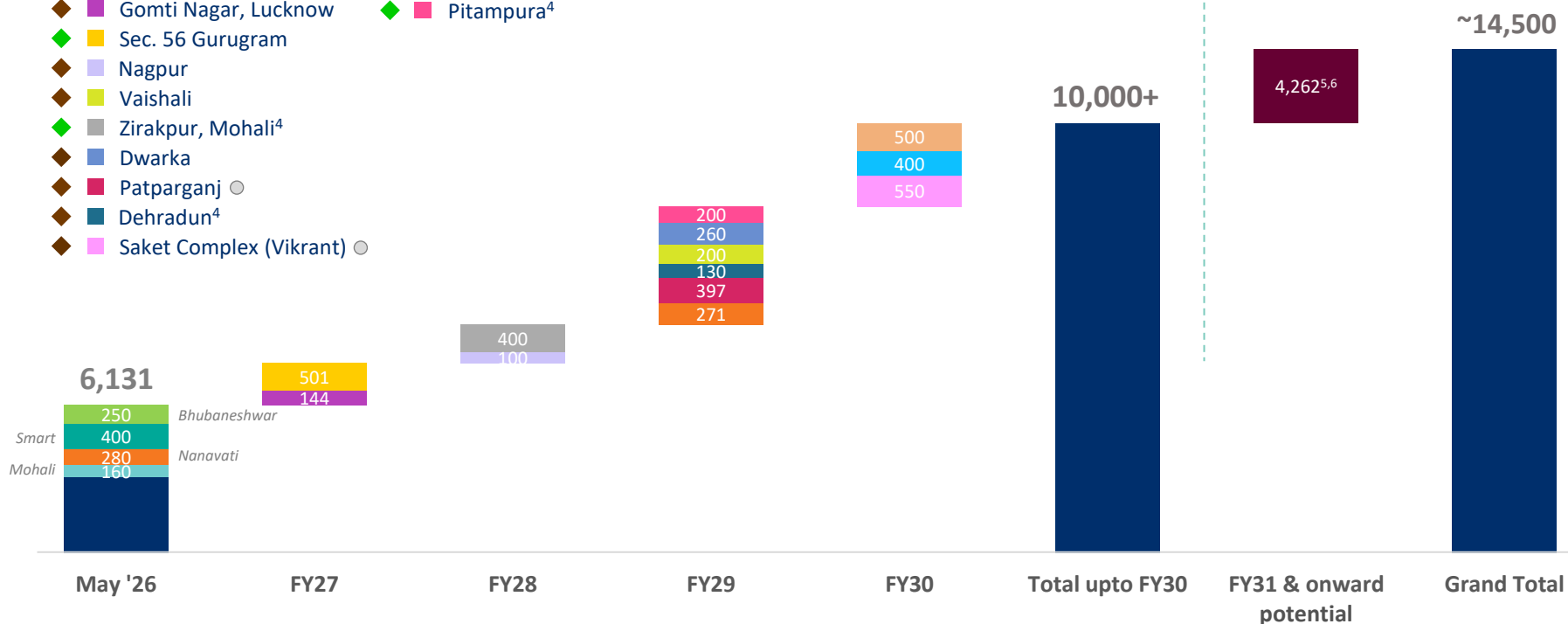


Potential to expand capacity by 8,400+ beds, with ~4,000 beds being added in next 3-4 years

Indicative timelines for completion of expansion projects

- ◆ Nanavati-Max³ ◆ Shaheed Path, Lucknow
- ◆ Saket Complex (Smart) ○ ◆ Thane⁴
- ◆ Gomti Nagar, Lucknow ◆ Pitampura⁴
- ◆ Sec. 56 Gurugram
- ◆ Nagpur
- ◆ Vaishali
- ◆ Zirakpur, Mohali⁴
- ◆ Dwarka
- ◆ Patparganj ○
- ◆ Dehradun⁴
- ◆ Saket Complex (Vikrant) ○

- ◆ Brownfield ◆ Greenfield
- Partner Healthcare Facilities



Bed Additions¹

645

500

1,458

1,450

10,184

4,262

Estimated
Outflow² (₹ Cr)

1,637

2,280

1,770

985

6,672

To be
firmed up

1. No. of beds may vary subject to ward configuration

2. For the projects underway; Excludes land cost, routine capex in existing hospitals and capex for potential bed additions

3. 160 beds to be demolished before Phase 2; 271 beds to be added post demolition, leading to net bed addition of 111 beds

4. Asset-light 'built-to-suit' properties being developed by our partners

5. Beds shown under FY31 & onwards only indicate potential to expand; no plans formalized yet for such expansion; Includes 450-bed greenfield in Pune and 312-bed brownfield at Shaheed Path (LKO)

6. The Company has land parcels with further bed potential:

- Delhi (Max Smart) – 500 beds
- Sec. 53 GGN – 500 beds
- Gomti Nagar, LKO – 900 beds
- Gr. Noida – 400 beds
- Sec. 128, Noida – 700 beds
- Gr. Mohali – 500 beds

Max Mohali Tower 2: Fully operationalized



- ✦ The new tower is designed to provide functional patient environment with contemporary infrastructure
- ✦ Building comprises 11 floors, including 3 basement levels, ground floor, and 8 upper floors, with a total BUA of ~3.2 lakh sft; Adds ~160 beds to the existing 220-bed capacity
- ✦ The land was allotted by Government of Punjab under the existing PPP arrangement
- ✦ The tower has four floors dedicated to parking for ~400 cars, comprising one basement, ground floor, and two upper floors
- ✦ Basement has a bunker for Radiation Oncology and Nuclear Medicine; LINAC (Edge) has been commissioned
- ✦ All beds are fully commissioned and operationalized



Nanavati-Max Tower 2 (Phase 1): Commissioned



- ✳ The new tower is a state-of-the-art facility featuring contemporary architecture and efficient spatial planning for patients and caregivers alike
- ✳ Building comprises 15 floors, including 3 basement levels, with a total BUA of ~7.5 lakh sft
- ✳ The new 280-bed brownfield tower adds ~85% capacity to the existing 328 beds
- ✳ Partial OC has been received for immediate start of services from the new tower, including radiation oncology program
- ✳ Out of the 280 beds, 116 beds have been operationalized, with balance coming over next 3 months
- ✳ On-ground work for Phase 2 (271 beds) will commence in July 2026



Max Smart Tower 2: Commissioned

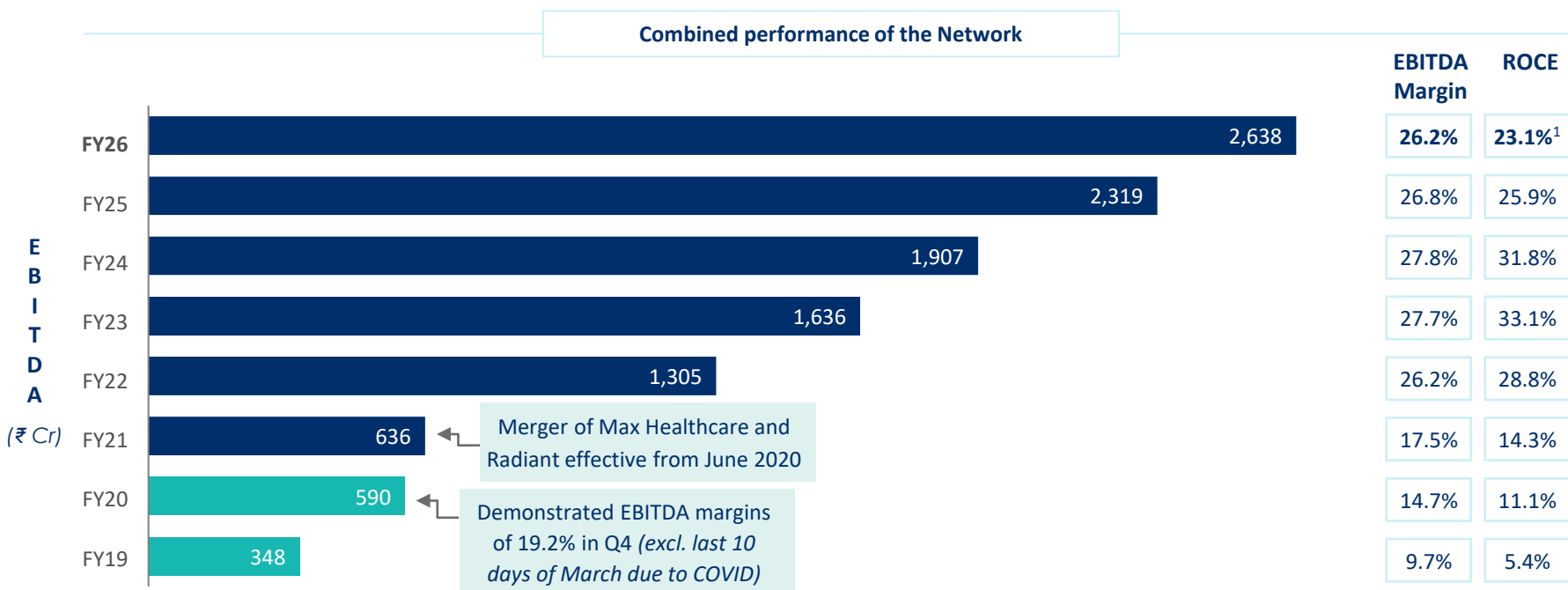


- ✦ The new tower is designed to deliver patient-centric environment with modern aesthetics and premium infrastructure
- ✦ Building comprises 7 floors, including 1 basement level, ground floor and 5 upper floors, and with a total BUA of ~5.0 lakh sft
- ✦ The new 400-bed brownfield tower will add ~52% capacity to the existing beds at Saket Complex (514 beds at Max Saket + 250 beds at Max Smart)
- ✦ Out of 400 beds, 156 beds have been handed over to operations, with remaining beds expected over the next quarter



Strong track record of successful acquisitions

- Management team has done multiple successful acquisitions and integrations, including BLK, Nanavati and Max Healthcare, leading to significant turnaround in their operating and financial metrics
- In the last 18 months, we acquired ~1,300 beds across different geographies (Lucknow, Nagpur and Noida), all of which have been successfully integrated into the Network

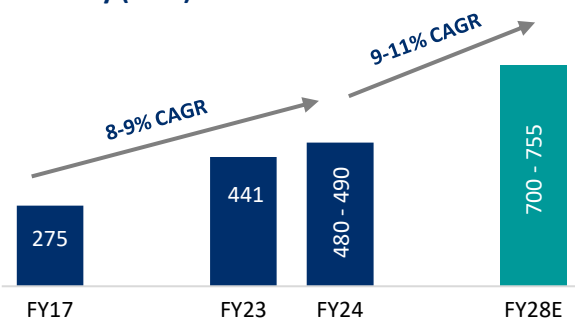


- FY20 – FY22:** Growth was driven by ~₹330 Cr worth of structural cost initiatives as well as merger synergies
- FY22 – FY24:** Significant growth in high-end tertiary and quaternary procedures driven by hiring of new senior clinical teams and deployment of latest medical technology across our Network, including 18 robotic systems. Further, revamped non-clinical areas to add more patient beds at various hospitals and augmented infrastructure through brownfield additions at Max Shalimar Bagh
- FY25:** Our recent acquisitions played a key role in accelerating top-line and EBITDA growth. Further, our newly operationalized asset-light hospital in Dwarka achieved EBITDA breakeven in 6 months
- FY26:** Delivered profitable growth and steady performance despite addition of new capacities

Max Lab – non-captive pathology SBU

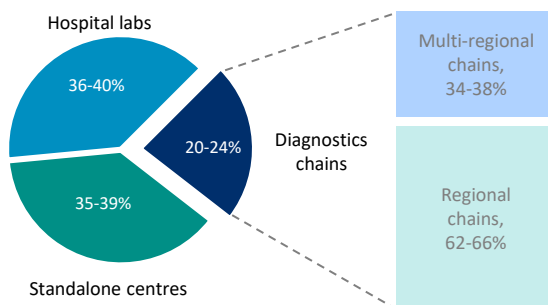
Organized diagnostics players to grow faster than overall Diagnostic industry

Pathology accounts for 56% of Indian Diagnostics Industry (₹ Bn)



Source: CRISIL MI&A

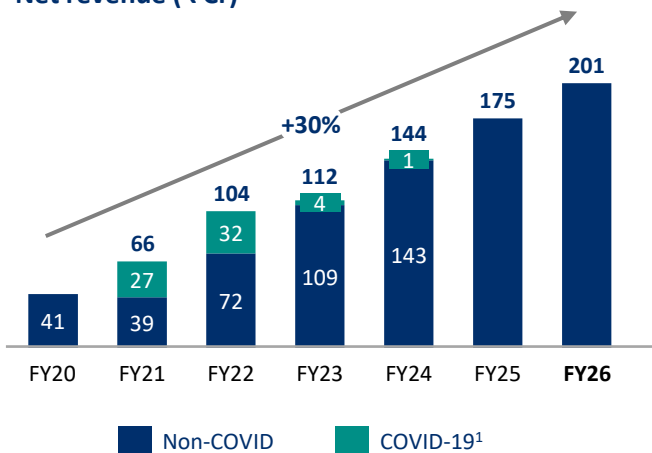
Indian Diagnostic Industry mix by type of providers



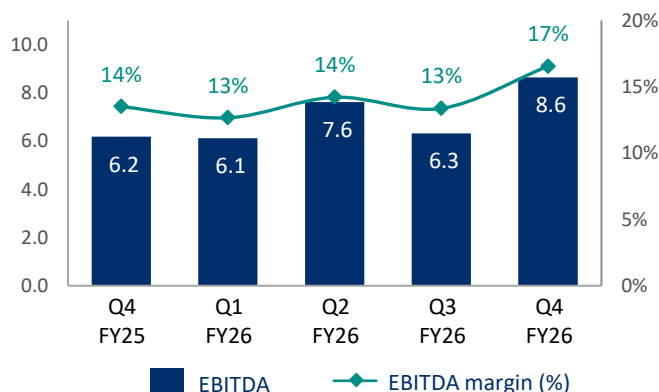
Shift to organised diagnostics centers driven by preference for higher quality and brands

Investing for growth, 30%+ Six-year CAGR

Net revenue (₹ Cr)



EBITDA² (₹ Cr)



Operational footprint
(as of Mar. 31, 2026)

600+
Collection centres

830+
Pick-Up Points

50+
Test Processing Labs

60+
Cities of operations

22 Lakh+
Patients served in FY26

26%
Q4 YoY Growth in Digital Revenue

1,500+ Active
Partners

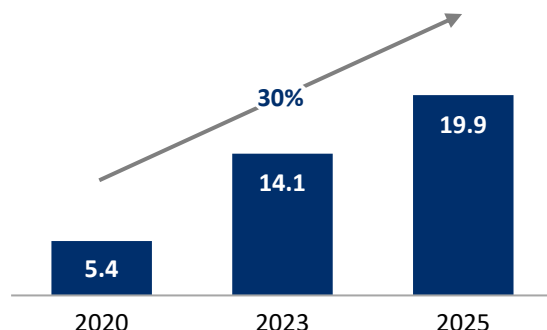
1. COVID-19 and related tests include RTPCR, Antigen, Antibody, CBNAAT, IL-6, D-Dimer, Ferritin, CRP, LDH, Procalcitonin | 2. Margin computed on net revenue, using arm length revenue share between Max Lab and hospitals (60:40 from FY23 onwards) for samples tested in hospital labs

Max@Home – amongst one of the largest homecare providers in the country

Indian home healthcare is under-penetrated with only ~3.6% of total health spending on home healthcare vis-à-vis ~8.3% in the US

Indian home healthcare market expected to grow ~2.5 times by 2025...

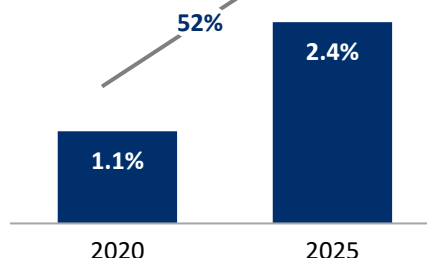
USD Bn



...with **organized healthcare** contributing ~USD 480 Mn by 2025 and a **significant headroom** to grow

Potential to create ~3.1 Mn jobs

% of total Home healthcare market



Growth Drivers

Home healthcare solutions ~40% **less costly** compared to hospitals with **added convenience**

Rising **doctor's acceptance** of home healthcare post pandemic

Increase in the size of **aging population** and prevalence of chronic ailments

Insurance policies covering home healthcare expenses

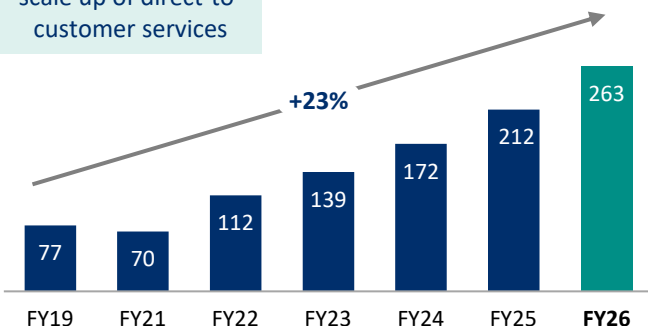
Extension of services / scale through **digital products**

Source: NatHealth – Indian Home Healthcare 2.0

Investing for growth, 20+% Six-year CAGR

Gross revenue (₹ Cr)

Rapid growth through scale up of direct-to-customer services



16 specialized services

4,500+ daily billed transactions

1,800+ strong team¹

24x7 customer support

QAI Quality & Accreditation Institute (ISQua member) accredited

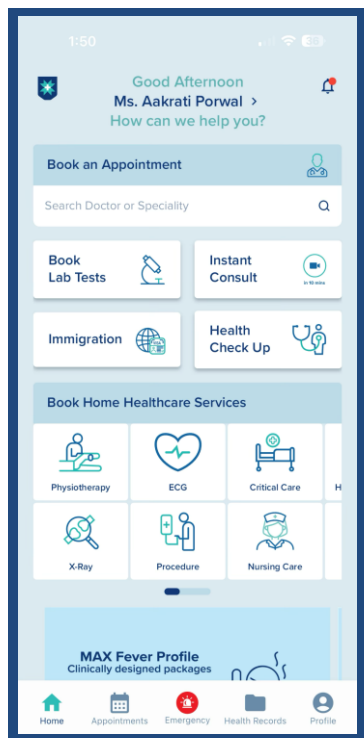
Max@Home's comprehensive and round the clock service offerings

Critical Care | Nursing Care | Patient Attendants | X-ray at home | ECG/Holter at home | Dialysis | Physiotherapy | Medical rooms | Doctor Visits | Sleep Studies | Pathology | Pharmacy | Medical Equipment | Immunization | Mother & Child Care | ABG

¹ Manpower incl. support & outsourced teams as of Mar. 31, 2026

Max MyHealth – proprietary digital platform enabling best-in-class omnichannel healthcare experience

'Max MyHealth' offering new age experience for patients and doctors



14.5 lakh+

Patient registrations till date



1,35,000+

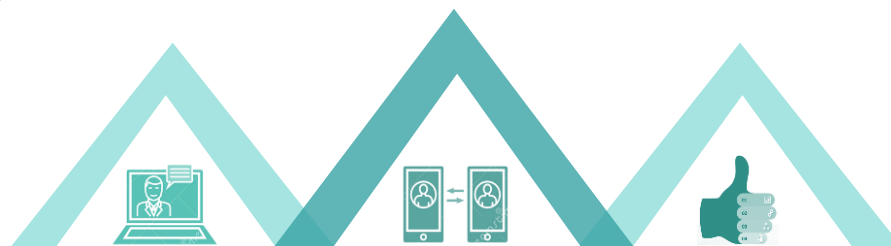
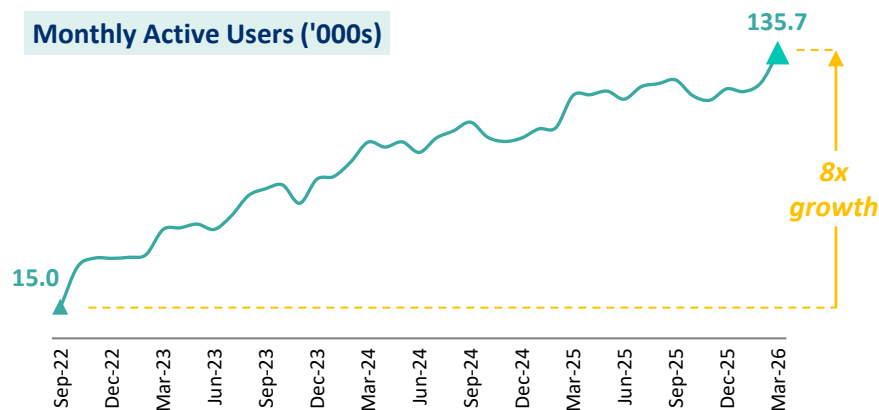
Monthly Active Users



**Launched
AI-based Pre-OPD
Assessment &
Doctor Search**

to improve quality of consult and ease of search for patients

Monthly Active Users ('000s)



Instant Consults with GP within **10 mins** of booking an appointment

Track in-patient admission progress, make payments, link and view family members, book appointments and **view health records**

Enhanced patient experience through intelligent lead management and **patient engagement platform (PEP)**

Digital revenue through online marketing activities and web-based appointments accounted for **~31% of overall revenue in FY26**

Leveraging our strong brand, customer base, clinical expertise, doctor network and data to provide existing and new customers with a seamless and best-in-class omnichannel healthcare experience

Financial highlights

1. Max Healthcare Institute Limited (“MHIL”), its subsidiaries and deemed separate entities (i.e., silos for Managed Healthcare Facilities) constitute MHIL Group under IND AS 110. MHIL Group also has long-term contracts with certain societies, who own and operate hospitals and act in concert with other Max Hospitals to provide high-end medical care to the communities. MHIL Group carries significant financial exposure to these societies, who are treated as Partner Healthcare Facilities (“PHFs”) and form part of Network Hospitals. Given the financial exposure and operating model, and in order to present the correct performance indicators, it is considered appropriate by MHIL management to also disclose the financial performance of the Network Hospitals as a whole, by way of a certified memorandum consolidation of financial results of operations of MHIL, its subsidiaries, managed healthcare facilities and PHFs (all these entities combined together are referred to as “Network”).
2. The financial information contained in this presentation is thus different from that of the MHIL Group since the financials of Partner Healthcare Facilities are also included. The information is drawn up based on the management consolidation of the reviewed financials of the Company, its subsidiaries, managed healthcare facilities and those of the PHFs (prepared under IGAAP), duly adjusted for intra-network eliminations and IND AS related adjustments. Such consolidated financial information is then certified by an independent firm of chartered accountants.
3. Healthcare undertaking of Radiant Life Care Private Limited (“Radiant”) and residual business of erstwhile Max India Limited merged into Max Healthcare Institute Limited (“MHIL” or “the Company”) through a NCLT approved Composite Scheme of Amalgamation and Arrangement on June 1, 2020. The Group, while accounting for the Business Combination in June 2020, has carried out a fair valuation exercise whereby the assets and liabilities of the acquired entity (i.e. MHIL) & its subsidiaries and effects thereof were captured in the financials of the Company. The fair valuation exercise has led to an increase in the tangible and intangible assets of the Network by ₹ 3,662 Cr, which includes ₹ 252 Cr towards the Partner Healthcare Facilities. Further, the Company acquired subsidiaries (incl. a step-down subsidiary) during Q2 FY22 and Q3 FY25, whereafter the purchase price allocations (“PPA”) led to incremental change in tangible and intangible assets by ₹ 268 Cr beyond the investment value.
4. The Profit and Loss statement and Balance Sheet in this presentation are prepared after line-by-line consolidation of the financials of MHIL, its subsidiaries, deemed separate entities / silos and PHFs, after eliminating intra-Network transactions, in an investor friendly format.
5. In order to better explain the financial results, the exceptional and material items, which do not truly represent the operating income / expenditure and are non-cash in nature, have been reported separately to reflect the operating EBITDA performance of the Network. The numbers are re-grouped to meet industry specific information requirement of investors. Further, the Profit after tax includes the impact of change in other comprehensive income and thus reflects Total Comprehensive Income for the period.

Network P&L statement: Q4 FY26

Figs in ₹ Cr

	Q4 FY25		Q3 FY26		Q4 FY26		YoY Growth
	Amount	% NR	Amount	% NR	Amount	% NR	
Gross revenue	2,429		2,608		2,664		
Net revenue	2,326	100.0%	2,484	100.0%	2,541	100.0%	9%
Direct costs ¹	917	39.4%	1,004	40.4%	1,045	41.1%	14%
Contribution	1,409	60.6%	1,480	59.6%	1,496	58.9%	6%
Indirect overheads ²	777	33.4%	832	33.5%	814	32.0%	5%
Operating EBITDA	632	27.2%	648	26.1%	682	26.8%	8%
Less:							
ESOP (Equity-settled scheme)	15	0.7%	9	0.4%	12	0.5%	
Movement in fair value of contingent consideration payable and amortisation of contract assets	4	0.2%	6	0.2%	(28)	(1.1%)	
Reported EBITDA	613	26.4%	633	25.5%	698	27.5%	14%
Finance cost (Net) ³	36	1.6%	41	1.6%	47	1.8%	
Depreciation and Amortisation	114	4.9%	123	5.0%	136	5.4%	
Profit before tax	463	19.9%	469	18.9%	515	20.3%	11%
Exceptional items ⁴	-	0.0%	55	2.2%	-	0.0%	
Profit before tax, after Exceptional Items	463	19.9%	413	16.6%	515	20.3%	11%
Tax ⁵	87	3.7%	69	2.8%	128	5.0%	
Profit after tax	376	16.2%	344	13.9%	387	15.2%	3%

1. Increase in direct cost as a percentage of revenue is primarily attributable to higher doctor compensation costs

2. YoY increase is driven by annual merit increase, additional manpower hired for brownfield expansion and other brownfield tower related expenses

3. Net of capitalization for ongoing projects & interest income on deposits, tax refunds, etc.

4. Exceptional item in Q3 FY26 represent incremental non-recurring impact of Code on Wages, 2019 notified by the Govt. in Nov'25 and provision for stamp duty payable on amalgamation of CRL with JHL, both wholly owned subsidiaries of the Company

5. Effective tax rate (normalized) was 23.4% in Q4 FY26 vs. 16.7% in Q3 FY26 and 18.7% in Q4 FY25. Q4 FY26 tax cost includes ₹ 7.3 Cr Deferred Tax Asset reversal arising from reassessment of carry forward losses in the amalgamated entity (CRL and JHL)

Network P&L statement: FY26

Figs in ₹ Cr

	FY25		FY26		YoY Growth
	Amount	% NR	Amount	% NR	
Gross revenue	9,065		10,538		
Net revenue	8,667	100.0%	10,065	100.0%	16%
Direct costs	3,416	39.4%	4,124	41.0%	21%
Contribution	5,251	60.6%	5,941	59.0%	13%
Indirect Overheads ¹	2,932	33.8%	3,303	32.8%	13%
Operating EBITDA	2,319	26.8%	2,638	26.2%	14%
ESOP (Equity-settled Scheme)	55	0.6%	48	0.5%	
Movement in fair value of contingent consideration payable and amortisation of contract assets	25	0.3%	(10)	(0.1%)	
Reported EBITDA	2,239	25.8%	2,599	25.8%	16%
Finance cost (Net) ²	84	1.0%	162	1.6%	
Depreciation & Amortisation	406	4.7%	499	5.0%	
Profit before tax	1,748	20.2%	1,938	19.3%	11%
Exceptional Items ³	74	0.8%	55	0.5%	
Profit before tax, after Exceptional Items	1,675	19.3%	1,883	18.7%	12%
Tax ⁴	339	3.9%	252	2.5%	
Profit after tax	1,336	15.4%	1,631	16.2%	22%

1. FY26 nos. include manpower costs hired in advance for training, dry runs & smooth takeover of new brownfield beds. YoY increase is mainly due to annual merit increase & additional manpower hired at newer units
2. Net of capitalization for ongoing projects & interest income on deposits, tax refunds, etc.
3. Exceptional item in FY26 represents incremental non-recurring impact of Code on Wages, 2019 notified by the Govt. in Nov'25 and provision for stamp duty payable on amalgamation of CRL with JHL; and in FY25 represents charges paid to YEIDA for seeking permission for change in shareholding of JHL
4. Includes ₹ 142 Cr (net) tax benefit consequent to accounting for amalgamation of CRL & JHL. CRL & JHL. Effective tax rate (normalized) was 20.9% in FY26 compared to 20.2% in FY25

Memorandum consolidation of Network P&L: FY26

Figs in ₹ Cr

	MHIL & its subsidiaries & Silos	Partner Healthcare Facilities ("PHF") Financials ¹ (IGAAP Audited)				Eliminations & Adjustments ³	MHC Network (Consolidated) (Certified by an ICA)
	Ind AS Unaudited	Balaji Society	GM Modi Society	Devki Devi Society	Ind AS Adjustment ²		
Net Revenue from operations	8,373	754	557	981	-	(638)	10,028
Other income ⁴	35	7	5	8	-	(17)	37
Total operating income	8,408	761	562	989	-	(655)	10,065
Pharmacy, drugs, consumables & other direct costs	1,790	169	118	285	-	142	2,504
Employee benefits expense ⁵	1,311	92	64	84	-	(2)	1,548
Other expenses ⁶	2,980	414	302	498	(16)	(804)	3,375
Total expenses	6,081	675	484	867	(16)	(665)	7,427
Operating EBITDA	2,328	86	78	122	16	9	2,638
Less:							
ESOP (Equity-settled Scheme)	48	-	-	-	-	-	48
Movement in fair value of contingent consideration payable & amortisation of contract assets	(10)	-	-	-	-	-	(10)
Reported EBITDA	2,289	86	78	122	16	9	2,599
Finance costs (Net)	120	(9)	26	14	2	10	162
Depreciation & Amortisation	447	26	21	26	12	(34)	499
Profit before tax	1,722	69	31	82	1	33	1,938
Exceptional Items ⁷	48	3	2	3	-	-	55
Profit before tax, after Exceptional Items	1,674	66	29	79	1	33	1,883
Tax	233	-	-	-	-	19	252
Profit after tax	1,441	66	29	79	1	15	1,631

1. MHIL Network has service agreements with these PHFs and does not own or control any of these in terms of IND AS 110. Further, some PHFs have not been reflected separately or included in the Eliminations & Adjustments due to negligible operational revenues | 2. Mainly accounting for leases at PHFs | 3. Eliminations relate to revenue from PHFs and intra-Network sale / purchase. Also includes consequential impact on amortization due to reversal of intangible assets recognized at MHIL & its subsidiaries for contracts with PHFs | 4. Other Income includes income from EPCG, unclaimed balances written back, donations & contributions, scrap sale, income from F&B outlets, etc. | 5. Includes movement in OCI for actuarial valuation impact but excludes ESOP expenses | 6. Includes professional & consultancy fees, provision for doubtful debts but excludes movement in fair value of contingent consideration & amortization of contract assets, which is reflected below operating EBITDA | 7. Exceptional items represent incremental non-recurring impact of Code on Wages, 2019 notified by the Govt. in Nov'25 and provision for stamp duty payable on amalgamation of CRL with JHL

Network profitability: Annual trend

	Figs in ₹ Cr							
	FY23		FY24		FY25		FY26	
	Amount	% NR	Amount	% NR	Amount	% NR	Amount	% NR
Gross revenue ¹	6,236		7,214		9,065		10,538	
Net revenue	5,904	100.0%	6,848	100.0%	8,667	100.0%	10,065	100.0%
Direct costs	2,304	39.0%	2,675	39.1%	3,416	39.4%	4,124	41.0%
Contribution	3,600	61.0%	4,173	60.9%	5,251	60.6%	5,941	59.0%
Indirect overheads	1,964	33.3%	2,266	33.1%	2,932	33.8%	3,303	32.8%
Operating EBITDA¹	1,636	27.7%	1,907	27.8%	2,319	26.8%	2,638	26.2%
Less:								
ESOP (Equity-settled scheme)	34	0.6%	50	0.7%	55	0.6%	48	0.5%
Movement in fair value of contingent consideration payable and amortisation of contract assets ²	4	0.1%	17	0.3%	25	0.3%	(10)	(0.1%)
Reported EBITDA	1,597	27.1%	1,840	26.9%	2,239	25.8%	2,599	25.8%
Finance costs (net)	39	0.7%	(38)	(0.5%)	84	1.0%	162	1.6%
Depreciation and amortisation	260	4.4%	284	4.2%	406	4.7%	499	5.0%
Profit before tax	1,298	22.0%	1,594	23.3%	1,748	20.2%	1,938	19.3%
Exceptional item ³	-	-	-	-	74	0.8%	55	0.5%
Profit before tax after Exceptional item	1,298	22.0%	1,594	23.3%	1,675	19.3%	1,883	18.7%
Tax ⁴	214	3.6%	316	4.6%	357	4.1%	252	2.5%
Profit after tax	1,084	18.4%	1,278	18.7%	1,318	15.2%	1,631	16.2%

Note: The numbers for the previous periods have been re-casted and re-grouped to make them comparable with the disclosures in the current period

1. FY22 includes gross revenue of ₹ 236 Cr and EBITDA of ₹ 85 Cr from COVID-19 vaccination & related antibody tests compared to ₹ 2 Cr revenues in FY23
2. Non-cash item represents the change in fair value of contingent consideration payable to Trust/Society over the balance period under O&M Contracts and represents change in the WACC, time value of discounted liability and impact of changes in future business plan projections
3. FY22: Pertains to VRS payout to employees, FY25: Charges paid to YEIDA for seeking permission for change in shareholding of JHL of ₹ 74 Cr, and FY26: Represents incremental non-recurring impact in FY26 of Code of Wages, 2019 notified by the Government in November 2025 and provision for stamp duty payable on amalgamation of CRL with JHL
4. Excludes gain on reversal of deferred tax liability of ₹ 244 Cr (net) in FY23 and ₹ 18 Cr (net) in FY25 pursuant to voluntary liquidation of step down subsidiaries and distribution of their assets to their immediate holding companies. Includes ₹ 142 Cr consequent to accounting for amalgamation of CRL & JHL.

Network balance sheet

(Includes Managed and Partner Healthcare Facilities¹⁾)

		Figs in ₹ Cr	
Mar 2025 ⁷	Particulars	Sep 2025	Mar 2026
10,533	Shareholders' Equity (incl. corpus)	11,158	12,088
2,492	Gross Debt	2,737	2,924
489	Deferred / Contingent Consideration Payable ³	510	484
95	Put Option Liability ⁴	101	106
537	Lease Liabilities	578	589
151	Deferred Tax Liability (net)	168	191
14,296	Total Liabilities	15,252	16,382
4,795	Goodwill	4,803	4,803
5,597	Net tangible Assets (incl. investment property)	5,908	7,702
1,292	Capital work-in progress	1,870	848
698	Intangible Assets (incl. brand and O&M rights)	697	700
1,344	Right of Use Assets	1,370	1,367
1,011	Cash & Bank balance	771	1,122
857	Trade Receivables (Net) ⁵	1,127	1,155
134	Inventories	144	143
4	Investments	6	6
(1,435)	Net Current & Non-Current Assets / (Liabilities) ⁶	(1,444)	(1,463)
14,296	Total Assets	15,252	16,382

1. MHIL Group has service agreements with the PHFs and does not own or control these entities in terms of IND AS 110 | 2. Intra-network dues and intangible assets on account of medical services agreements with PHFs are eliminated and fair value of assets & liabilities of PHFs (as on June 1, 2020) are recognized, with balance reflected under Goodwill | 3. Represents fair value of long-term liabilities towards fees / revenue share payable to Trust / Societies over the remaining contract period | 4. For the purchase of balance (40%) stake in Eqova Healthcare Pvt. Ltd. | 5. Represents DSO of 87 days at the end of Mar'26 vs 92 days at the end of Sep'25 | 6. Mainly represents tax refunds receivable, capital advances, capital creditors, provisions for retiral benefits and unfavorable lease liability recognized on PPA. Includes Trade payable of ₹ 1,125 Cr at the end of Mar'26 as compared to ₹ 1,147 Cr at the end of Sep'25 | 7. The numbers for the previous period have been re-casted and re-grouped to make them comparable with the disclosures in the current period

Thank you

A decorative banner at the bottom of the slide, consisting of a teal section on the left and a dark blue section on the right.

Appendix

1. ESG & CSR Updates
2. Payor & Speciality profiles, Network structure, IT & HR

Appendix 1

ESG Highlights

CSR Initiatives

Environment

ISO 14001 certification received for twelve hospitals

~70,000 GJ total renewable energy used across facilities in FY25

Doubled on-site solar panel capacity in FY25

33%¹ water recycled in FY25 vs 39% in FY24

>60% of waste being disposed through authorized recyclers in FY25

9% reduction in intensity^{2,3} of waste generation vs FY24

10,000 trees planted as Mini-Forests across 15 sites in FY25

57% water neutrality achieved in FY25, goal of 75% by Dec'25

Social

Employees

Great Place to Work® certified for 4 consecutive years

~USD 8 Mn spent on employee wellbeing in FY25

30+ training hours per employee in FY25

Patients

~350K needy patients treated free of charge in FY25

USD 25 Mn worth of free medical treatment to the underprivileged in FY25

Community

USD 2.1 Mn CSR spend in FY25

13,000+ trainees enrolled in FY25 through MIME

160K+ community programme registrations in FY25

Governance

Recognized **“Next Leader”** by Institutional Investor Advisory Services India Ltd (IIAS) for our strong governance practices

Implementing policies benchmarked against global best practices
Formation of **ESG & Sustainability Committee**

Ensuring diversity in the boardroom
▪ **Five** out of eight directors are independent, incl. **one** woman director

Risk management with a framework that identifies, analyses and mitigates potential threats

Initiatives undertaken during the year



Max Medical Scholarship
Engagement Session (Batch 1 & 2)



Partnership for Promoting Maternal &
Newborn Health in Urban Slums



Partnership for Promoting Health &
Nutrition of Children in Urban Slums

Focus areas for CSR: Education and Community Development

Education

I. Medical Scholarships

Addresses the gap of trained healthcare professionals by enabling meritorious students from financially disadvantaged sections of society to fulfil their aspirations of a career in medicine.

- **Batch 1 & 2** scholars have progressed to 3rd year and 2nd of their undergraduate courses, respectively.
- **Batch 3:** Enrolled 101 new meritorious students pursuing MBBS from govt. medical colleges in Delhi NCR, Mumbai, Nagpur, Mohali, Bathinda, Dehradun, and Lucknow.

In total, scholarships to 245 students have been awarded till date.

Community Development

II. APNALAYA

Contributed to APNALAYA, which works with the urban poor, enabling access to basic services, healthcare, education, and livelihoods; Empowering them to help themselves; and ensuring provision of civic entitlements through advocacy with the government.

III. SNEHA

Contributed to SNEHA, which works with women and children within communities and with the public health and safety systems.

Appendix 2

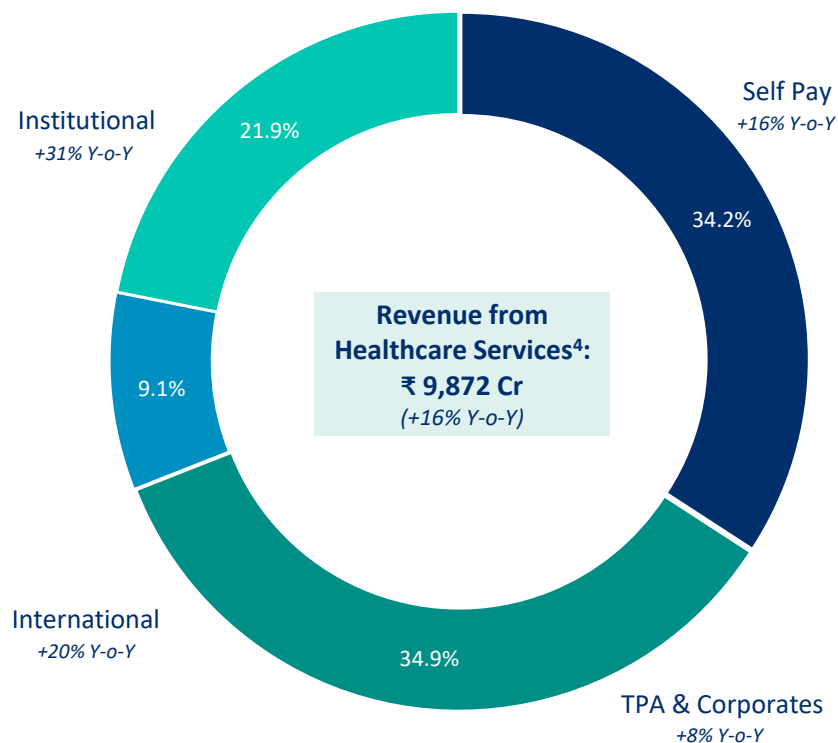
Payor & Speciality profiles

Network structure

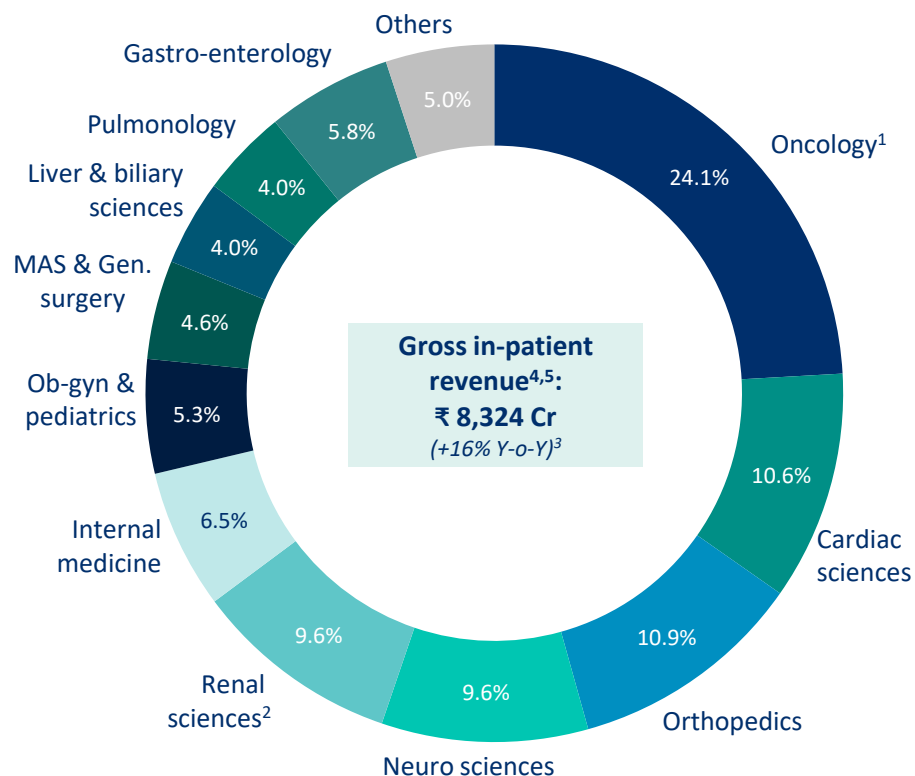
HR initiatives

IT & Digital infrastructure

FY26 Payor Mix (revenue share)

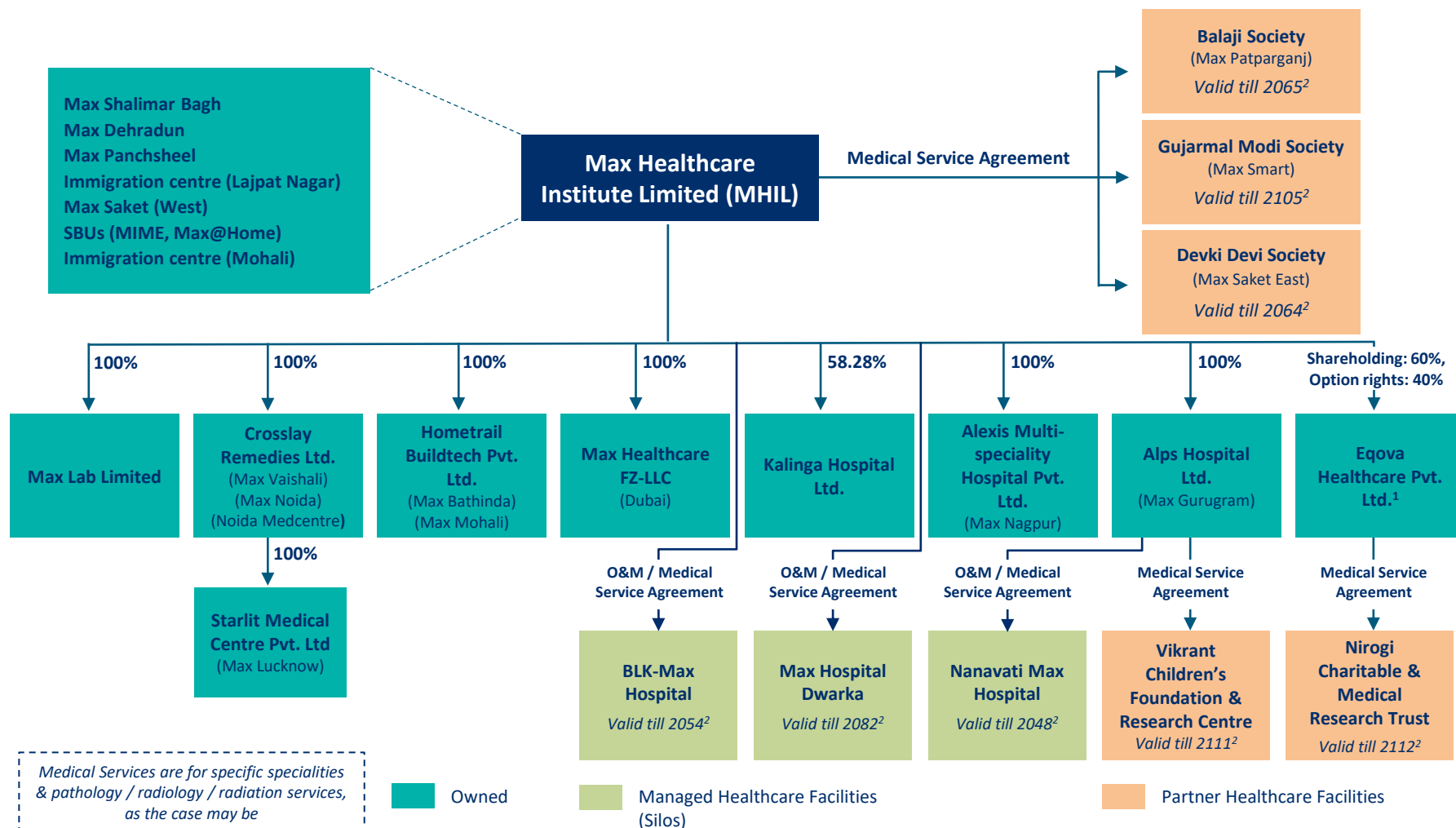


FY26 Speciality Mix



1. Includes chemo- and radio-therapies | 2. Includes dialysis | 3. Y-o-Y Growth in key specialties – Oncology +9%, Cardiac +15%, Ortho +23%, Renal +20%, Neuro +20% and Gastro +29%
| 4. Excludes revenue from SBUs and other operating income | 5. Excludes OP and day care revenue

Network holding structure (As of May 21, 2026)



1. MHIL holds & has exercised the right to appoint majority directors in Eqova Healthcare | 3. Validity includes extensions available under the contract | 4. Voluntary liquidation of MHC Global Healthcare (Nigeria) Limited ("MHC Nigeria"), a wholly-owned subsidiary of the Company, has been initiated under the applicable laws of Nigeria on January 29, 2026. Hence, it has not been included in above chart

COMPASSION



- **I Commit to Care:** Foundation of all that we do, committed to care for self, colleagues, patients & community
- **Max Cares Employee Assistance Program:** 24x7 confidential mental & emotional support for employees
- **100% off on consultations, critical illness cover, benevolent fund** for employees & immediate families
- **96% People Managers** trained on psychological safety to build inclusive, high-trust teams

EXCELLENCE



- Awarded **National HR Excellence Award** by CII, **Exceptional Employee Experience** by Economic Times, **Excellence in Learning & Development** and **Total Rewards Framework** by SHRM, among others
- **5 Lakh+** hours of employee upskilling
- Curated **Functional Upskilling Programme & Hospital Operations Programme** for Excellence for eligible employees
- **Leadership Trainee** engagement with IIMA & IIMB

EFFICIENCY



- **Differentiated reward strategy** for medical & non-medical staff to drive targeted outcomes
- **Internal Job Posting Policy** to provide diversified career opportunities for employees
- **Enhanced technology** platforms, mobile apps to enhance user experience & engagement

CONSISTENCY



- Certified as **Great Place To Work®** for fourth consecutive year, by consistently prioritizing employee experience, development & well-being
- Recognized as **Best Workplaces™** in **Pharmaceuticals, Healthcare and Biotech** for third consecutive year
- Recognized as **India's Best Employers Among Nation-Builders 2025** by Great Place to Work® India

IIM Ahmedabad, Bangalore, Kashipur

First of its kind Max Talent Development Programme curated by Premier B-schools

UMANG – Pride within

our employee recognition platform, wherein we receive one appreciation nearly every 5 minutes

MIME and MIAPE

Centres of excellence offering outcome focused training in medical, paramedical, nursing & leadership for a future-ready talent pipeline

1 crore+ ESOPs

approved under ESOP Scheme 2022 for non-medical & medical staff. Vesting b/w year 1 & 5, linked to individual & org. performance

30,000+ employee lives

touched through medical benefits programme

Modernization of IT infra

- **DR Enhancement & ITSM Upgradation**
- **Cyber resiliency** for secure backup
- **Datacentre Technology enhancement:** to boost performance **AIOPS** set up in data centre in progress to enhance performance & SLAs
- **AI & Chat BOT** for all patient interfaces
- **MDM** is onboarded to ensure BYOD Compliance
- **Enhanced web-based PACS system** with AI-enabled workflows and advanced visualisations

Cyber Security

- Implementation of robust cyber security framework incl. **EDR, SOC, WAF, API & E-mail security** along with **cyber insurance** coverage
- **ISO 27001** certification received in Oct'25
- **Digital Personal Data Protection Act 2023** implementation underway
- **Network segmentation** & adoption of **Cyber Resilience** program in progress
- **Risk Management:** Real time **AI-enabled** risk quantification solution to assess, identify and mitigate risks



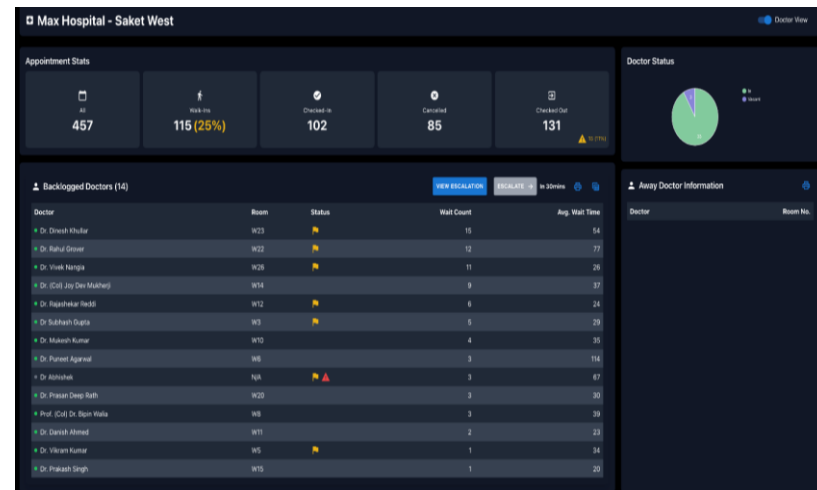
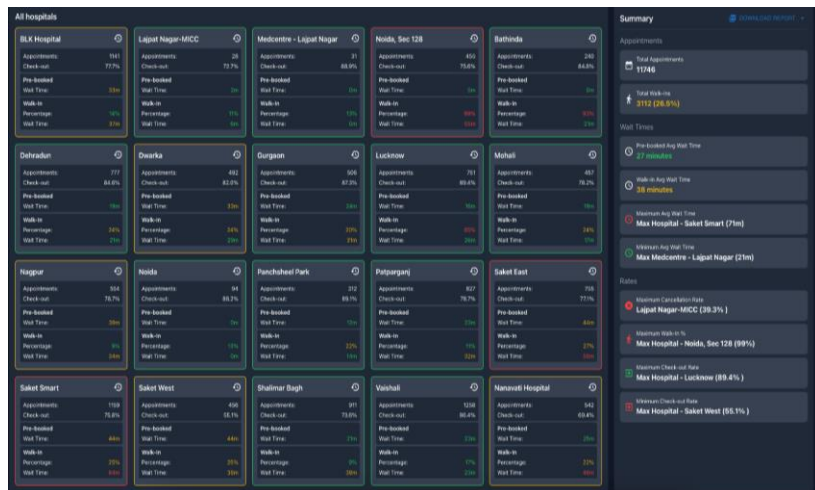
Digitization & AI

- Multiple **AI projects** running in radiology (Qure AI, Bone Expert, etc.) + clinical AI for risk stratification
- Use of **Low Code** tech for faster delivery: 75+ apps developed till date
- **Gen AI, LLM** being evaluated for case summarization, speech-to-text, etc.
- **AI Driven** platform for patient risk prediction & care continuum
- **IoT** being leveraged for **optimizing patient workflows** such as porter mgmt., PHP, ambulance, etc.

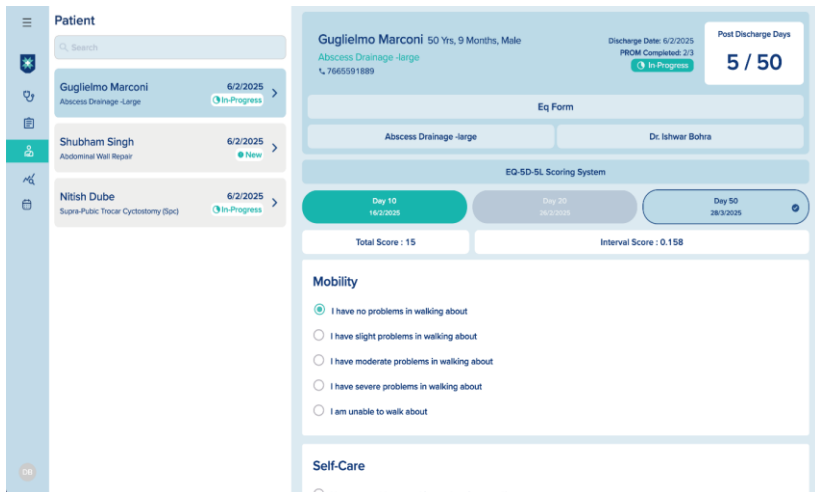
Data Analytics

- Comprehensive **data lake** developed for use in analytics and clinical research
- Enhancement of analytics platform for **Predictive Analysis**
- **Command Centre** for monitoring operational parameters for admission / discharge is being rolled out
- **IoT** based continuous **patient monitoring** to be initiated for better clinical decision-making
- Implementation of **Smart IV Infusion Monitor**

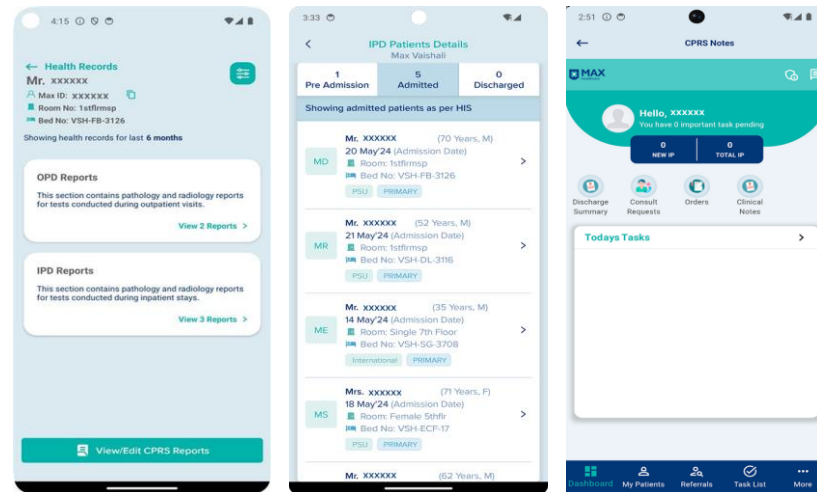
Home-grown command centres offer real-time insights into both outpatient and inpatient journeys



Patient Reported Outcomes Measurement (PROM)



Digital app for doctors to manage patients



List of Network healthcare facilities

As on May 21, 2026

Name	Location	Type of facility
Max Super Speciality Hospital, Saket (West Block)	Delhi	Hospital
Max Super Speciality Hospital, Saket (East Block)	Delhi	Hospital
Max Smart Super Speciality Hospital, Saket	Delhi	Hospital
Max Super Speciality Hospital, Dwarka	Delhi	Hospital
BLK-Max Super Speciality Hospital, Rajendra Place	Delhi	Hospital
Nanavati-Max Super Speciality Hospital, Mumbai	Mumbai	Hospital
Max Hospital, Gurugram	Gurugram	Hospital
Max Super Speciality Hospital, Patparganj	Delhi	Hospital
Max Super Speciality Hospital, Vaishali	Ghaziabad	Hospital
Max Super Speciality Hospital, Shalimar Bagh	Delhi	Hospital
Max Super Speciality Hospital, Mohali	Mohali	Hospital
Max Super Speciality Hospital, Bhatinda	Bathinda	Hospital
Max Super Speciality Hospital, Dehradun	Dehradun	Hospital
Max Super Speciality Hospital, Nagpur	Nagpur	Hospital
Max Super Speciality Hospital, Lucknow	Lucknow	Hospital
Max Super Speciality Hospital, Noida	Noida	Hospital
Kalinga Hospital, Bhubaneshwar	Bhubaneshwar	Hospital
Max Multi Speciality Centre, Panchsheel Park	Delhi	Medical centre
Max MedCentre, Lajpat Nagar (Immigration Department)	Delhi	Medical centre
Max Multi Speciality Centre, Noida	Noida	Medical centre
Max MedCentre, Mohali	Mohali	Medical centre

In addition to the above, there are 9 new upcoming Network facilities – one each in East Delhi (Patparganj), North-West Delhi (Pitampura), Gurugram (Sector 56), South Delhi (Vikrant, Saket Complex), Maharashtra (Thane), Pune (Yerawada), Punjab (Mohali), Uttarakhand (Dehradun) and Uttar Pradesh (Lucknow)

Term	Description
ALOS	Average Length of Stay: discharged patients' stay in the hospital, basis admission and discharge time
ARPOB	Average Revenue per Occupied Bed: Gross revenue divided by the occupied bed days, excluding revenues from Max Lab operations
Free cash from operations	Represents cash generated from operations after amount deployed for routine capex, finance cost and working capital changes relating to operations
Contribution	Net revenue minus material cost, F&B cost and salary / professional fees paid to clinicians credentialed for out-patient consultations and in-patient admissions
CTI	Represents self pay, private insurance & international patient segments where hospital tariff is the basis for billing / contract
EBITDA per bed	Operating EBITDA divided by occupied bed days, annualised; excludes incremental EBITDA from Max Lab operations and COVID-19 vaccination & related antibody tests
Gross Revenue	Amount billed to the patients / customers as per contracted / rack rates, as applicable, including the patients from the economically weaker section (EWS). Also includes movement in unbilled revenue at the end of the period for patients admitted in the hospital on reporting date and other operating income such as EPCG income, unclaimed balances written back, educational courses, income from F&B, etc.
Indirect overheads	Major costs include personnel costs (excl. clinicians credentialed for out-patient consultations and in-patient admissions), hospital services, admin, provision for doubtful debts, advertisement and allied costs, power and utilities, repairs and maintenance
Net Revenue	Gross revenue minus management discounts, amount billed to EWS patients, employee discounts, marketing discounts and allowance for deductions for expected credit loss
OBDs	Occupied Bed Days
Operating EBITDA	Contribution minus indirect overheads, excluding one-off expenses, extraordinary expenses and specific non-cash expenses (itemised separately), which are accrued due to IND AS requirements, but are not operating in nature
Greenfield / Brownfield expansion	Greenfield expansion denotes capacity addition at a new hospital in a new location; Brownfield expansion implies bed addition at or within 1 km of an existing operational Max hospital

Max Healthcare Institute Limited (Max Healthcare) is one of India's largest healthcare organizations. It is committed to the highest standards of clinical excellence and patient care, supported by latest technology and cutting-edge research.

Max Healthcare operates 21 healthcare facilities (6,000+ beds) with a significant presence in North India. The network consists of all the hospitals and medical centres owned and operated by the Company and its subsidiaries, partner healthcare facilities and managed healthcare facilities, which includes state-of-the-art tertiary and quaternary care hospitals located at Saket (3 hospitals), Patparganj, Vaishali, Rajendra Place, Shalimar Bagh, Dwarka and Noida in Delhi NCR and one each in Mumbai, Mohali, Bathinda, Dehradun, Lucknow, Nagpur and Bhubaneswar, secondary care hospital in Gurgaon, and medical centres at Noida, Lajpat Nagar and Panchsheel Park in Delhi NCR, and one in Mohali, Punjab. The hospitals in Mohali and Bathinda are under PPP arrangement with the Government of Punjab.

In addition to the hospitals, Max Healthcare operates homecare and pathology businesses under brand names Max@Home and Max Labs, respectively. Max@Home offers health and wellness services at home while Max Lab provides diagnostic services to patients outside its network.

For further information, please visit:

www.maxhealthcare.in

Contact:

Aakrati Porwal

Head of Investor Relations

Max Healthcare Institute Ltd.

Tel: +91 9920 409393

Email: aakrati.porwal@maxhealthcare.com

Anoop Poojari / Suraj Digawalekar

CDR India

Tel: +91 98330 90434 / 98211 94418

Email: anoop@cdr-india.com / suraj@cdr-india.com